

## **Daniel Garrett**

## **DANIEL F. GARRETT**

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### **CURRENT POSITIONS**

Professor at Toulouse School of Economics (2018 --)  
Research Affiliate of the CEPR, Industrial Organization (2015- present)  
Research Affiliate of CESifo, Applied Microeconomics (2015- present)

### **PREVIOUS POSITIONS**

Junior Chair (Assistant Professor), Toulouse School of Economics (2012 – 2017)

### **EDUCATION**

Ph.D., Economics, Northwestern University, Evanston, Illinois  
Dissertation: Topics in Dynamic Mechanism Design  
Committee Chairperson: Professor Alessandro Pavan  
Date of Completion: July 2012

BCA(Hons): Economics, Victoria University of Wellington, Wellington, New Zealand, 2003.

### **RESEARCH AND TEACHING FIELDS**

Research and teaching: Microeconomic Theory, Industrial Organization

### **FELLOWSHIPS, GRANTS AND AWARDS**

Excellence in Refereeing Award, 2017, *American Economic Review*  
ERC Starting Grant 'DYNMECH' (for 2017-2021; total Euro 1.3 million)  
Distinguished CESifo Affiliate Award: Applied Microeconomics (2015)  
EARIE Young Economists' Essay Award (joint with Renato Gomes and Lucas Maestri, 2014)  
Robert Eisner Memorial Fellowship (joint with Toomas Hinnosaar, 2009-10)  
Northwestern University Tuition Fellowship (2006-2010)  
Victoria University Medal for Academic Excellence (first in year for commerce, 2003)

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### PUBLICATIONS

1. "Bidding in a possibly common-value auction," with Yuk-fai Fong, *Games and Economic Behavior*, 2010, vol. 70, 494-501.
2. "Managerial Turnover in a Changing World," with Alessandro Pavan, *Journal of Political Economy*, 2012, vol. 120, 879-925.
3. "Robustness of Simple Menus of Contracts in Cost-based Procurement," *Games and Economic Behavior*, 2014, vol. 87, 631-641.
4. "Dynamic Managerial Compensation: On the Optimality of Seniority Based Schemes," with Alessandro Pavan, *Journal of Economic Theory*, 2015, vol. 159, pp 775-818.
5. "Intertemporal price discrimination: dynamic arrivals and changing values," *American Economic Review*, 2016, vol. 106, pp 3275-3299.
6. "Overbooking," with Jeff Ely and Toomas Hinnosaar, *Journal of the European Economic Association*, 2017, vol. 15, pp 1258-1301.
7. "Dynamic Mechanism Design: Dynamic Arrivals and Changing Values," *Games and Economic Behavior*, vol. 104, pp 595-612.
8. "Residual Deterrence," with Francesc Dilme. Forthcoming at *Journal of the European Economic Association*.

### COMPLETED WORKING PAPERS

"Competitive Screening under Heterogeneous Information," with Renato Gomes and Lucas Maestri (winner of the EARIE Young Economists Essay Award), R&R at *Review of Economic Studies*.

"Ready to trade? On budget-balanced efficient trade with uncertain arrival".

"A Dynamic Theory of Random Price Discounts" joint with Francesc Dilme.

"Robust Predictions of Dynamic Optimal Contracts" joint with Alessandro Pavan and Juuso Toikka.

### TEACHING EXPERIENCE

Recently taught: 'Dynamic Contract Theory' (DEEQA/PhD: 2015-)  
'Regulation and Incentives' (M2: 2013-)  
'Industrial Organization' (M1: 2014, 2015)

Teaching Assistant: Advanced Game Theory (2008 & 2009), Northwestern University.

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### PROFESSIONAL SERVICES

Referee for *American Economic Review*, *American Economic Journal: Microeconomics*, *B.E. Journal of Theoretical Economics*, *Dynamic Games and Applications*, *Econometrica*, *Economic Journal*, *Economic Theory*, *Games and Economic Behavior*, *International Economic Review*, *International Journal of Industrial Organization*, *Journal of Economic Theory*, *Journal of the European Economic Association*, *Journal of Finance*, *Journal of Industrial Economics*, *Journal of Mathematical Economics*, *Journal of Political Economy*, *Mathematics of Operations Research*, *Quarterly Journal of Economics*, *RAND Journal of Economics*, *Review of Economic Studies*, *Review of Financial Studies*, *Theoretical Economics*.

Grant evaluations for Austrian Science Fund, Israel Science Foundation, and Swiss National Science Foundation.

Program committee member of EARIE (2017-)

Program committee member of EEA-ESEM (2015-)

Co-organizer of Industrial Organization Seminar at Toulouse School of Economics (2015-2018)

Co-organizer of the Economic Theory Seminar at Toulouse School of Economics (2014-2016)

Co-organizer of the Applied Economic Theory Workshop at TSE (2013 --)

Junior Recruiting Committee of TSE, 2017-2018.

### PRESENTATIONS

#### **Invited seminars:**

- 2018 Paris Game Theory, UC3M, CERGE (scheduled), Bath (scheduled), Boston College (scheduled)
- 2017 University of Bristol, University of St. Gallen, U. Mannheim, U. Texas at Austin, UNC Chapel Hill
- 2016 London School of Economics
- 2015 Carnegie Mellon, ETH Zurich, National University of Singapore, NYU Stern, UCLA, UCSD, U. of Cambridge
- 2014 Bilkent, Monash U., U. of Essex, U. of Illinois at Urbana-Champaign, U. of Melbourne, U. of Munich, UNSW, U. of Queensland, U. of Southampton
- 2013 Paris School of Economics, U. of Bonn
- 2012 Arizona State U., HEC Paris, NYU, Toulouse School of Economics, U. of Auckland, U. di Bocconi, U. of British Columbia, U. of California at Berkeley, U. of Melbourne, UNSW, U. of Pennsylvania, Washington University at St. Louis.
- 2011 Aarhus U., Northwestern U.

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### **Conference presentations:**

- 2018 IDEI/CSIO Joint Conference (scheduled)
- 2017 2<sup>nd</sup> Rome Junior Conference on Applied Microeconomics, SAET (Faro), Public Economic Theory 2017 (Paris), EARIE (Maastricht, invited speaker), SHADOW (Warsaw), Dynamic Pricing Workshop (Santiago de Chile)
- 2016 CESifo Area Conference on Applied Microeconomics, 1<sup>st</sup> Triangle Conference at UNC Chapel Hill, Asia Pacific Industrial Organisation Conference (invited speaker),
- 2015 IDEI/CSIO Joint Conference on Industrial Organization (Toulouse School of Economics), CESifo Area Conference on Applied Microeconomics
- 2014 European Economic Association (Toulouse), EARIE (Bocconi), IFORS (Barcelona), International Conference on Mechanism Design and Industrial Organization (Nanchang), Pricing Workshop (Collegio Carlo Alberto)
- 2013 Cowles Conference on Dynamic Mechanism Design (Yale, 2013), Midwest Economic Theory (Fall), SITE Summer Workshop (Stanford)
- 2012 Midwest Economic Theory (Fall), Society for the Advancement of Economic Theory (Brisbane, Australia)
- 2011 Society for the Advancement of Economic Theory (Faro), Workshop of the Arne Ryde Memorial Lectures (Lund)
- 2010 Econometric Society World Congress, Midwest Economic Theory (Spring)
- 2009 Information and Mechanism Design at U. of Bonn, Midwest Economic Theory (Spring)