

## **Daniel Garrett**

## **DANIEL F. GARRETT**

Toulouse School of Economics  
21 Allée de Brienne  
31015 Toulouse cedex 6  
France

mobile: +33-6-18-89-67-49  
office: +33-5-67-73-27-88  
e-mail: dfgarrett@gmail.com  
web: www.dfgarrett.com

### **PERSONAL**

Born New Zealand, 1982.  
Married to Shruti Sinha  
New Zealand citizen, resident of France

### **DOCTORAL STUDIES**

Ph.D., Economics, Northwestern University, Evanston, Illinois  
Dissertation: Topics in Dynamic Mechanism Design  
Committee Chairperson: Professor Alessandro Pavan  
Date of Completion: July 2012

### **PREDOCTORAL STUDIES**

BCA(Hons): Economics, Victoria University of Wellington, Wellington, New Zealand, 2003.

### **RESEARCH AND TEACHING FIELDS**

Research and teaching: Microeconomic Theory, Industrial Organization, Regulation

### **CURRENT POSITIONS**

Junior Chair (Assistant Professor), Toulouse School of Economics (2012- present)  
Research Affiliate of the CEPR, Industrial Organization (2015- present)  
Research Affiliate of CESifo, Applied Microeconomics (2015- present)

### **FELLOWSHIPS AND AWARDS**

Distinguished CESifo Affiliate Award: Applied Microeconomics (2015)  
EARIE Young Economists' Essay Award (joint with Renato Gomes and Lucas Maestri, 2014)  
Robert Eisner Memorial Fellowship (joint with Toomas Hinnosaar, 2009-10)  
Northwestern University Tuition Fellowship (2006-2010)  
Victoria University Medal for Academic Excellence (first in year for commerce, 2003)

## Daniel Garrett

### PUBLICATIONS

1. "Bidding in a possibly common-value auction," with Yuk-fai Fong, *Games and Economic Behavior*, 2010, vol. 70, 494-501.
2. "Managerial Turnover in a Changing World," with Alessandro Pavan, *Journal of Political Economy*, 2012, vol. 120, 879-925.
3. "Robustness of Simple Menus of Contracts in Cost-based Procurement," *Games and Economic Behavior*, 2014, vol. 87, 631-641.
4. "Dynamic Managerial Compensation: On the Optimality of Seniority Based Schemes," with Alessandro Pavan, 2015, vol. 159, *Journal of Economic Theory*.
5. "Intertemporal price discrimination: dynamic arrivals and changing values," forthcoming at *American Economic Review*.
6. "Overbooking," with Jeff Ely and Toomas Hinnosaar, accepted at *Journal of the European Economic Association*.

### COMPLETED WORKING PAPERS

"Dynamic Mechanism Design: Dynamic Arrivals and Changing Values".

"Competitive Screening under Heterogeneous Information," with Renato Gomes and Lucas Maestri (winner of the EARIE Young Economists Essay Award), R&R at *Review of Economic Studies*.

"Residual Deterrence," with Francesc Dilme.

### TEACHING EXPERIENCE

Recently taught: `Dynamic Contract Theory' (DEEQA/PhD: 2015-)  
`Regulation and Incentives' (M2: 2013-)  
`Industrial Organization' (M1: 2014, 2015)

Teaching Assistant: Advanced Game Theory (2008 & 2009), Northwestern University.

### PROFESSIONAL EXPERIENCE

Associate, LECG Ltd, (2004-06)  
Summer Intern, New Zealand Treasury (2003-04)

## Daniel Garrett

### PROFESSIONAL SERVICES

Referee for *American Economic Review*, *American Economic Journal: Microeconomics*, *B.E. Journal of Theoretical Economics*, *Dynamic Games and Applications*, *Econometrica*, *Economic Journal*, *Games and Economic Behavior*, *International Economic Review*, *International Journal of Industrial Organization*, *Journal of Economic Theory*, *Journal of the European Economic Association*, *Journal of Finance*, *Journal of Industrial Economics*, *Journal of Mathematical Economics*, *Mathematics of Operations Research*, *RAND Journal of Economics*, *Review of Economic Studies*, *Theoretical Economics*,

Grant evaluations for Israel Science Foundation and Austrian Science Fund

Program committee member of EEA-ESEM (2015, 2016)

Co-organizer of the Economic Theory Seminar at Toulouse School of Economics (2014-2016)

### PRESENTATIONS

#### Invited seminars:

- 2016 London School of Economics
- 2015 Carnegie Mellon, ETH Zurich, National University of Singapore, NYU Stern, UCLA, UCSD, U. of Cambridge
- 2014 Bilkent, Monash U., U. of Essex, U. of Illinois at Urbana-Champaign, U. of Melbourne, U. of Munich, UNSW, U. of Queensland, U. of Southampton
- 2013 Paris School of Economics, U. of Bonn
- 2012 Arizona State U., HEC Paris, NYU, Toulouse School of Economics, U. of Auckland, U. di Bocconi, U. of British Columbia, U. of California at Berkeley, U. of Melbourne, UNSW, U. of Pennsylvania, Washington University at St. Louis.
- 2011 Aarhus U., Northwestern U.

#### Conference presentations:

- 2016 CESifo Area Conference on Applied Microeconomics, 1<sup>st</sup> Triangle Conference at UNC Chapel Hill.
- 2015 IDEI/CSIO Joint Conference on Industrial Organization (Toulouse School of Economics), CESifo Area Conference on Applied Microeconomics
- 2014 European Economic Association (Toulouse), EARIE (Bocconi), IFORS (Barcelona), International Conference on Mechanism Design and Industrial Organization (Nanchang), Pricing Workshop (Collegio Carlo Alberto)
- 2013 Cowles Conference on Dynamic Mechanism Design (Yale, 2013), Midwest Economic Theory (Fall), SITE Summer Workshop (Stanford)
- 2012 Midwest Economic Theory (Fall), Society for the Advancement of Economic Theory (Brisbane, Australia)
- 2011 Society for the Advancement of Economic Theory (Faro), Workshop of the Arne Ryde Memorial Lectures (Lund)
- 2010 Econometric Society World Congress, Midwest Economic Theory (Spring)
- 2009 Information and Mechanism Design at U. of Bonn, Midwest Economic Theory (Spring)